



Tilak Ghale

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f Tilak Ghale

professional: Sales Executive

Objective

To enhance my professional skills, capabilities and knowledge in an organization which recognizes the value of hard work and trusts me with responsibilities and challenges.

Work Experience

- **AlWaleed Luxury Limosine Service.** February, 2024 - TillDate
Captain/ Investor
Recently I'm Working As A Captain/ In AlWaleed Luxury Limosine Service.

- **National Trading & Developing Enterprises.** 11 February, 2016 - 31 October, 2023
Sales Executive
I have worked As A Sales Sales Executive In "NTDE Group'.



job role of sales executive.

- o Achieve sales targets and increase revenue.
- o Identify new sales opportunities and expand market presence.
- o Ensure product availability in retail stores and supermarkets.
- o Maintain relationships with distributors, wholesalers, and retailers.
- o Monitor stock levels and ensure timely replenishment.
- o Build strong relationships with key clients and retailers.
- o Address customer inquiries, complaints, and feedback.
- o Monitor market trends, consumer behavior, and competitor activities.
- o Ensure proper product display and visibility.
- o Collaborate with marketing teams for promotional activities. repare daily/weekly/monthly sales reports.
- o Track sales performance and key business metrics.
- o Negotiate pricing, contracts, and payment terms with retailers.
- o Close deals and ensure smooth order fulfillment.
- o Work closely with internal teams (supply chain, marketing, and finance).

I Have Worked Traditional Trade And Mordern Trade Market Both Channel.

- o Carrefour Hyper Market Group
- o Spinneys Group
- o Lulu Group
- o Sharjah Co-op
- o Ajman Co-op
- o T-choitram
- o Al Maya
- o Safer Group
- o Nesto Group
- o Al Madina Group
- o Talal Group
- o Al Hooth Group

I Have handled Brands Below.



- **Myden Hypermarket Salangor, Malaysia.** February, 2012 - November, 2015
Indoor Sales Boy
I have worked Experience As A Indoor Sales Boy. In " Myden Hypermarket" At Salangor, Malaysia.



Academic Qualifications

- **Mechi Multiple Collage, Jhapa, Nepal**
+2 Intermediate, Management, (Higher Secondary Education Bord Of Nepal)
- **Arniko high school Jhapa, Nepal**
10th, School Leaving Certificate (SLC Board of Nepal)

Key Achievement

- Built ability to work under pressure.
- Confident of holding responsibility to work giving assignment.
- Good team player & supervising.
- Built strong interpersonal skills with self discipline.
- Sales Executive

Computer Skills

- Advance Course In MS Word, Excel And Power Point.

Languages

- English
- Nepalese
- Hindi

Personal Details

- Date of Birth : 12/11/1985
- Marital Status : Married
- Nationality : Nepalese
- Place : Dubai

I'd & Passport Details

- Emirates I'd : 784-1985-8021083-3
- Emirates I'd Exp. : 02-01-2026
- Passport No. : PA1085272
- Passport Exp : 26/12/2032
- Driving License No. : 3856327
- Driving License Exp. : 31/08/2025
- I'm Holding Dubai Driving License Type Manual For Light Vehicle.

Reference

- **Bhautik kavadia - T. Choitram Group.**
Sales Manager
+971- 544796409
- **Shaji Putiya - International Group Training Company LLC**
Sales supervisor
Shajip@igt.com
+971- 556736642

Declaration

- I confirm that all the educational qualifications, work experience, certifications, skills, and personal details stated in my CV are genuine and supported by relevant documentation. I have not withheld any information that could be considered essential for assessing my suitability for employment or academic pursuits.